Guiding Principles

Attitude	Poor in Spirit	Mourn	Meek	Hunger and Thirst	Merciful	Pure in Heart	Peace Making	Adversity- Persecution
Biblical Meaning	Open • John 3:1-8 • Matt 9:14-17 • Mark 10:13-16 Get rid of handicaps • Mark 9:43-47 • Mark 10:17-25 Humility • Matt 18:1-4 • Luke 14:8-11 • Mark • 12:38-44 • Luke 18:9-14 Lose Yourself • Matt 10:39 • Mark 8:34-35 • Matt 16:21-26 • Mark 9:33-35 • Mark 10:35-46 • John 13:12-17	Compassion • Luke 4:16-21 • Matt 9:35-36 Discipleship • John 13:34-35 • Matt 25:34-40 • Luke 14:12-14 Neighbor as yourself • Luke 10:25-28 • Matt 7:12 Neighbor defined • Luke 10:29-37		Asking, seeking, knocking • Luke 11:9-13 • Luke 18:1-8 • Matt 13:44-46 • Matt 22:37-38 Cannot serve half-heartedly • Luke 9:57-62 • Luke 14:25-35	No self-righteousness or judging • Matt 9:13 • Luke 6:27-42 • John 8:2-11 Forgiveness • Matt 6:12-15 • Matt 18:21-35 • Luke 23:33-34 • Matt 5:21-26	The inner person • Luke 6:45 • Luke 11:33-36 • Luke 17:20-21 Avoid deceitfulness of appearances • Matt 5:27-28 • Matt 6:1-8 • Matt 6:16-18 • Matt 12:33-35 • Mark 7:1-23 • Luke 11:37-41 • Luke 16:10-15 • Matt 6:19-21	Reconciliation • Matt 5:38-48 • Mark 12:28-34 • John 14:27 The Kingdom let loose in the world • Luke 10:1-9 • John 20:21 • Matt 4:18-20 • Matt 9:35-38 • Matt 5:14-16 • Matt 28:16-20	Adversity • Matt 5:10-12 • Matt 10:34-39 • Mark 3:31-35 • Mark 13:9-11 • Matt 10:16-20 Concluding Parable • Matt 7:24-29
Work meaning	Open Teachable Flexible Adaptable Able to change in order to grow Humility Unselfishness Servant-Leader	Service to Customers Compassionate Understanding of co- workers Empathetic Listening	values Commitment to Ideals beyond self	Objectives Focussed will	Nurture positive people Overcome prejudice Non-vengeful Control anger Forgiveness No grudges Recognize talents	Integrity Genuine Sincere Authentic Trusting and trustworthy Quality of products Quality of service	Team building Peace making Equanimity Overcome anxiety Calm Sure Serene, yet enthusiastic	Growth through adversity Endurance Learning Teaching Training Courage Steadfastness Dedication Perseverance Dedication
In Search of Excellence	Bias for Action Try it-Change it Simple Form Lean Staff	Close to the customer	that gives meaning	Autonomy and Entrepreneurship Stick to the knitting	Productivity through people	Simultaneous loose- tight properties	Conflict resolution	Hands on value driven

Original research by Bill Bottum of Townsend and Bottum, Inc.

Guiding Principles

Forces that Nurture Spiritual Growth -----8. Growth through **Adversity** 7. Peacemaking, Difficulties and problems necessary **Equanimity** to growth Individual: Overcome Courage 6. Integrity anxiety, calm, sure, Steadfastness 5. Mercy, Sincere, open genuine Will to grow serene, control of Trustworthy feelings Perseverance **Positivitiy** Congruence between Endure to the end With other: inner and outer 4. Drive toward Forgiveness inclusiveness, trust, Self-knowledge Non-judgmental resolve conflict, build Goal Self-evaluation Non-vengful up 3. Submission to Achievement Overcome antipathy No prejudice Enthusiasm God's will Control anger Creativity Nurture positive in Focus attention 2. Love, Reverence, awe at Control of thoughts people wonders of the **Sensitivity** Accept responsibility universe Productivity, work 1. Self-Commitment Agape Dedication Compassion Transcendence Control of will; Understanding discipline, delay of Open Caring Empathy gratification Teachable Prayer Able to change and Listening Meditation Judicious giving and grow withholding Humility Unselfishness

Self-actualization Lose self Transcend self

Guiding Principles

